

Every action is a decision!
Every interaction is a negotiation!



SINGER
Business School

DECISION-MAKING & NEGOTIATING

1-Day Workshop on Decision Making and Negotiating

Negotiating : our primary focus is to provide you with a process, and a set of tools that you could use in any given situation.

Decision Making: the workshop will be useful for anyone who might be trying to decide on Bid evaluation and purchasing, real estate, buying, leasing, relocating, HR issues, a career or college whether to set up a new company, or acquire an existing company, how to allocate funds, etc.



Date & Time

9th March 2016
9.00 am - 5.00 pm



Venue

Golden Pond - Taj Samudra



Investment

Rs.11,500.00

	3 Seats	5 Seats	10 Seats
Corporate Discounts	5%	7.5%	10%

Resource Person

Dr. Errol Wirasinghe

Dr. Wirasinghe is the author of the book "The Art of Making Decisions" and also the developer of the XpertUS Decision Support System. He has trained several Fortune 500 companies, and has taught Decision-Making at the University of Houston's MBA program.

Dr. Wirasinghe started life as a trainee mechanic in an Engineering workshop, and went on to graduate as Valedictorian from Teesside University, U.K. specializing in Mechanical Engineering. Subsequently he obtained his Ph.D. in Fluid Mechanics, having won a scholarship from the prestigious "Confederation of British Industries".

As an Oil & Gas industry specialist and a University Professor, he has published papers on topics relating to Management, Engineering and Economics. He has carved out a niche as a "decision-maker" and a "creative-thinker", to shatter the myth and math of decision-making.

He has lived, worked and trained professionals in Asia, Mid-East, Europe, North America and South America. He spent 11 years in Venezuela, working for Petroleos de Venezuela, and the University of Zulia, where he lectured in Spanish. He has a thorough understanding of the Latin culture and governing values.

He was honored by the Society of Petroleum Engineers as one of their 2009-10 Distinguish Lecturers. As a subject-matter expert Dr. Wirasinghe will be traveling to several countries representing the Soc. of Petroleum Engineers.

For Registration
Singer Business School

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